

Corporate Profile

www.millennium.com.ph



MILLENNIUM
COMPUTER TECHNOLOGY
CORPORATION



Milestone and Success Stories

Millennium Computer Technology Corp. provides value-added distribution of high-volume products such as computer components, computer systems and consumer electronic products. We represent some of the well-known companies as their exclusive and/or authorized distributor.

CORPORATE BACKGROUND

- Incorporated in July 1990
- Over 120 Employees In SE Asia
- 5 IT-Based Subsidiaries and Affiliates
- Offices In 6 Asian Cities :
Quezon City, Cebu, Davao, Kuala Lumpur and Singapore
- Purely IT Distribution Business
- Over 1500 Resellers/channels Across SE Asia
- 18 IT Based Product Lines
- 10 World Class Brand Names

IT-RELATED SUBSIDIARIES AND AFFILIATES

CONTINUUM TECHNOLOGY (1997)

- IBM – Retail Store Solutions
- EPSON – POS Printers
- 3M MICROTOUCH - Touchscreen Products
- INTERMEC – Laser Scanners
- POSIFLEX – POS Solutions

KTC DISTRIBUTION SDN BHD (2001)

- IBM Business Partner For Malaysia
- Authorized Distributor of Full Line of IBM POS Store Solutions

DE' SOURCE (ASIA) PTE LTD (2002)

- Distributor of Kingmax Memory Products
- Local Trading of IT-related Products
- Exports Of Component Products
- MEMORY – SPECTEK, KINGMAX
- INFINIUM Computer Chassis

MILLENNIUM COMPUTER PRODUCT LINES

- **SEAGATE** Hard Drives
- **MICROSOFT** OEM Software And Hardware
- **MAXTOR** Hard Drives
- **ADAPTEC** SCSI and Raid Controllers
- **POLAROID** Digital Cameras
- **PINNACLE** Video Editing Hardware and Software
- **LACIE** External Hard Drive
- **MEMORY PRODUCTS**
- **MULTIMEDIA PRODUCTS**

ORGANIZATIONAL STRUCTURE

- Accounting Department
- Credit & Collection Department
- Inventory Audit Department
- Business Sales Department
- Regional Sales Department
- Marketing & Communications Department

- Customer Support & Service
- MIS Department
- Human Resources Department
- Order Management Department
- Logistics & Warehouse Department
- Inventory Control Department

BUSINESS SEGMENT GROUP

COMPONENTS BUSINESS GROUP

- **SEAGATE** Desktop Storage,
- **MICROSOFT** OEM Software
- **MEMORY** Modules

CORPORATE BUSINESS GROUP

- **SEAGATE** Enterprise Storage/ SCSI Drives/Removable Storage/Tape Drives
- **MAXTOR** Hard Drives/Removable Storage
- **ADAPTEC** SCSI Host Adapters/Durastor Storage Area Networks

CONSUMER BUSINESS GROUP

- **PINNACLE** Capture Card & Video Editing Software
- **LACIE** External Hard Drive
- **POLAROID** Digital Cameras
- **MULTIMEDIA PRODUCTS**

MARKETING & COMMUNICATIONS

- Responsible for enhancing internal and external company image.
- Plans and coordinate trade shows, seminars, dealer training's, product launchings, and special events.
- Handles advertising campaigns, press releases and press relations.
- Conducts retail store merchandising, business surveys, and store-related activities.
- Initiate marketing-related activities in coordination with product managers.

CUSTOMER SERVICE AND SUPPORT

- Provide pre-sales support thru customer demos and dealer training's.
- Provide post-sales support such as troubleshooting, systems integration and consultations.
- Provide testing facilities and services for RMA and OFW products.

MIS & IT SERVICES

- Provide in-house support on all it's equipment and back-end software.
- Maintain corporate website and mail services.
- Drive corporate e-commerce initiative.

- Celebrated our **19th Year** in May 19, 2009
- Won the **Seagate Marketing Excellence Award** for Asia Pacific in 1994
- **Seagate Marketing Excellence Award 1995**
- Presented with the **Rookie Business Partner of The Year** award by IBM for 1996
- Recognized as **Distributor of the Year** for Asia Pacific by Seagate in 1996
- Chosen by IBM as **Most Outstanding New Business Partner** for ASEAN/South Asia in 1997
- Introduced the country's first Priority Club System
- Introduced the country's first 3-hour Express Delivery System
- Recognized by Intel for establishing Leadership in Intel's APAC in 1999.
- Adaptec Authorized Distributor 2000
- Iomega Star Partner Award FY2000
- Seagate Partnership Award FY2000
- Seagate **Outstanding Customer Success Award** for the year 2004
- Intel Authorized Distributor 1997-2005
- Seagate **Outstanding Achievement Award** for Enterprise Storage 2005

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